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#### PRESS RELEASE

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# **EUROCOMMERCIAL PROPERTIES N.V. FIRST QUARTER RESULTS 2010/2011**

# Strong gallery turnover growth

#### **Direct Investment Result**

The direct investment result for the three month period to 30 September 2010 rose to € 18.5 million from € 16.4 million for the previous corresponding period ended 30 September 2009. The direct investment result is defined as net property income less net interest expenses and company expenses after taxation and in the view of the Board more accurately represents the underlying profitability of the Company than the IFRS "profit after tax" which must include unrealised capital gains and losses. The direct investment result per depositary receipt at 30 September 2010 was € 0.46.

The number of depositary receipts outstanding at 30 September 2010 was 40,346,461.

#### **Rental Growth**

Like for like (same floor area) rental growth in the Company's retail properties for the twelve months remained solid at 1.2% overall, despite the negative indexation in France and Sweden.

Indexation in France for 2011 has been reported as +1.27% for the ICC index and -0.22% for the ILC index. These figures are expected to produce a marginal overall net increase in rents for Eurocommercial's French tenants. The Italian and Swedish indexation figures have not yet been announced but are both expected to be positive.

By country	Like for like rental growth
Overall	+1.2%
France	+2.1%
Italy	+1.6%
Sweden	-0.6%

#### **Shopping Centre Performance**

#### Retail Sales Turnover

Like for like retail sales turnover in Eurocommercial's shopping centres for the three months to 30 September 2010 and for the twelve months to 30 September 2010 compared with the previous corresponding periods are set out below.

By country	Retail sales turnover growth: Gallery shops and medium surfaces						
	Three months to 30 September 2010 Twelve months to 30 September 2010						
Overall	4.6%	1.4%					
France	5.1%	0.4%					
Italy	4.7%	2.1%					
Sweden	3.9%	2.0%					

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By sector	Retail sales turnover growth				
	Three months to 30 September 2010	Twelve months to 30 September 2010			
Fashion	7.8%	1.8%			
Shoes	8.0%	0.9%			
Gifts and jewellery	7.3%	3.8%			
Health and beauty	6.1%	3.9%			
Sport	1.9%	2.9%			
Restaurants	0.9%	-1.5%			
Home goods	4.2%	1.6%			
Electricals	1.6%	1.4%			
Hyper/supermarkets	-2.1%	-1.8%			

#### Occupancy Cost Ratios

Total occupancy cost ratios (rent plus marketing contributions, service charges and property taxes as a proportion of sales turnover including VAT) for Eurocommercial galleries excluding hypermarkets at the end of the period were 7.7% overall; 7.5% in France, 7.8% in Italy and 7.9% in Sweden.

### Occupancy and Arrears

Vacancies in Eurocommercial's centres remain under 1%. Rental arrears (more than 90 days) have increased a little since June 2010 to 1.27% due to some tenants taking slightly longer to pay than usual. Bad debts however remain very low at 0.3% of rental income.

### Adjusted and IFRS Net Asset Value

Property valuations were not undertaken at the end of the three month period in accordance with the Company's policy to only commission independent revaluations at the half year and year ends. The adjusted net asset value per depositary receipt therefore changed minimally since June 2010, reflecting only accrued income and currency movements. All properties will be externally valued at 31 December 2010.

The adjusted net asset value figure for 30 September 2010 was € 34.66 per depositary receipt compared with € 33.90 at 30 June 2010 and € 33.81 at 30 September 2009. Adjusted net asset values do not take into account contingent capital gains tax liabilities if all the properties were to be sold simultaneously nor do they take into account the fair value of financial derivatives (interest rate swaps) which are used to stabilise interest costs.

The IFRS net asset value at 30 September 2010, after allowing for contingent capital gains tax liabilities if all properties were to be sold simultaneously and the fair value of the interest rate swap contracts, was € 30.56 per depositary receipt compared with € 30.13 at 30 June 2010 and € 29.29 at 30 September 2009.

#### **Funding**

The net debt to adjusted net equity ratio at 30 September 2010 was 69% and the net loan to property value was 40%. Eurocommercial has been steadily lengthening its loan portfolio, securing € 58 million of further bank loans since 30 June 2010, so that the average loan term is now 8 years. 90% of interest costs are fixed through swaps for an average of about 9 years. The Company's average overall interest rate at 30 September 2010 was 4.3%, including margins averaging 59 bps.



#### **Property Commentary**

The first two phases of the 18,400m<sup>2</sup> shopping centre development in Växjö, Sweden have now opened. Early turnover figures from the 23 shops have exceeded many retailers' expectations and the response from customers has been extremely positive. The centre - rebranded Grand Samarkand - is 95% pre-let and is scheduled to fully open in May 2011, producing a net return on cost of around 8%.

The shop leasing market in Eurocommercial's countries has improved, with many chains cautiously expanding. Examples include Hollister – part of Abercrombie and Fitch – which has taken a 630m² store at Carosello in Carugate, Milano. This is Hollister's second shop in Italy and it will open at the end of November. At Centro Leonardo in Imola, Zara is currently fitting out a new 1,800m² store which will open in early December.

The refurbishments of II Castello in Ferrara and Les Atlantes in Tours are currently underway. Plans are also progressing for the refurbishments of Passage du Havre in Paris, Centr'Azur in Hyères, I Gigli in Firenze and Mellby Center in Laholm, all of which are expected to commence within the next 12 months. The total cost of these six projects is expected to be approximately € 28 million.

#### **Market Commentary**

The market for prime shopping centres in Eurocommercial's markets continues to strengthen, particularly in France as exemplified by the sale of 75% of a large suburban Paris centre at a net yield of 5%. This follows the sale of a semi open-air centre in the south west of Paris at 5.4%.

Sovereign funds and major insurance companies are active at the top end of the market and smaller specialist property funds are pursuing centres in the € 30 to € 80 million range. Low interest rates and bond yields have persuaded many that (indexed) yields of 5%+ for prime shopping centres offer good relative value as the worst of the recession does appear to be over, with consumer spending much stronger in the September quarter.

Eurocommercial will buy good centres in France, Italy, Sweden and possibly Northern Spain if they can be acquired at sensible prices. The Company will also continue the programme of extensions and refurbishments of its existing centres.

#### **Annual General Meeting Resolutions Adopted**

All proposed resolutions were adopted at the Annual General Meeting of Shareholders held on 2 November 2010, including the proposed dividend of € 1.82 per depositary receipt in cash or in stock at a ratio of one new depositary receipt for every twenty existing depositary receipts.

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# CONSOLIDATED DIRECT, INDIRECT AND TOTAL INVESTMENT RESULTS\*

(€ '000)	First quarter ended 30-09-2010	First quarter ended 30-09-2009
Rental income Service charges income Service charges expenses Property expenses	36,860 7,010 (7,916) (4,358)	33,281 6,301 (7,101) (3,781)
Net property income	31,596	28,700
Interest income Interest expenses	26 (10,883)	6 (10,318)
Net financing expenses	(10,857)	(10,312)
Company expenses	(2,208)	(2,032)
Direct investment result before taxation Corporate income tax	18,531 0	16,356 0
DIRECT INVESTMENT RESULT	18,531	16,356
Investment revaluation Fair value movement derivative financial instruments Investment and company expenses	(675) (11,360) (128)	(1,733) (8,800) (123)
Indirect investment result before taxation	(12,163)	(10,656)
Deferred tax	135	(453)
INDIRECT INVESTMENT RESULT	(12,028)	(11,109)
TOTAL INVESTMENT RESULT	6,503	5,247
Per depositary receipt (€)** Direct investment result Indirect investment result	0.46 (0.30) 	0.46 (0.31)
Total investment result	0.16	0.15

<sup>\*</sup> This statement contains additional information which is not part of the primary statements and not obligatory under IFRS.

<sup>\*\*</sup> The average number of depositary receipts on issue over the first quarter was 40,316,823 (first quarter to 30-09-09: 35,840,442).



# **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

(€ '000)	First quarter ended 30-09-2010	First quarter ended 30-09-2009
Rental income Service charges income Service charges expenses Property expenses	36,860 7,010 (7,916) (4,358)	33,281 6,301 (7,101) (3,781)
Net property income	31,596	28,700
Investment revaluation	(675)	(1,733)
Interest income Interest expenses Fair value movement derivative financial instruments	26 (10,883) (11,360)	6 (10,318) (8,800)
Net financing cost	(22,217)	(19,112)
Company expenses Investment expenses	(2,208) (128)	(2,032) (123)
Profit before taxation Corporate income tax Deferred tax	6,368 0 135	5,700 0 (453)
Profit after taxation	6,503	5,247
Per depositary receipt (€)*		
Profit after taxation Diluted profit after taxation	0.16 0.16	0.15 0.14

<sup>\*</sup> The average number of depositary receipts on issue over the first quarter was 40,316,823 (first quarter to 30-09-09: 35,840,442).

# EUROCOMMERCIAL SHOPPING CENTRES

# **CONSOLIDATED BALANCE SHEET**

(€ '000)	30-09-2010	30-09-2009	30-06-2010
Property investments	2,393,460	2,154,610	2,356,074
Property investments under development	4,076	11,973	3,500
Tangible fixed assets	1,363	1,461	1,364
Receivables	1,043	1,331	1,113
Derivative financial instruments	1,166	174	1,479
Total non-current assets	2,401,108	2,169,549	2,363,530
Receivables	29,361	25,900	25,970
Cash and deposits	79,188	12,556	116,218
Total current assets	108,549	38,456	142,188
Total assets	2,509,657	2,208,005	2,505,718
Creditors	60,437	68,299	54,222
Borrowings	104,938	54,818	142,190
Total current liabilities	165,375	123,117	196,412
Creditors	10,573	9,774	10,721
Borrowings	932,945	862,813	929,651
Derivative financial instruments	116,633	68,343	105,156
Deferred tax liabilities	50,116	93,688	48,229
Provision for pensions	1,165	416	1,226
Total non-current liabilities	1,111,432	1,035,034	1,094,983
Total liabilities	1,276,807	1,158,151	1,291,395
Net assets	1,232,850	1,049,854	1,214,323
Equity Eurocommercial Properties shareholders			
Issued share capital	202,167	179,859	202,167
Share premium reserve	400,148	325,028	399,905
Other reserves	530,292	720,425	518,511
Undistributed income	100,243	(175,458)	93,740
	1,232,850	1,049,854	1,214,323
Adjusted net equity*			
IFRS net equity per balance sheet	1,232,850	1,049,854	1,214,323
Deferred tax liabilities	50,116	93,688	48,229
Derivative financial instruments	115,467	68,169	103,677
Adjusted net equity	1,398,433	1,211,711	1,366,229
Number of depositary receipts representing shares in issue after	40,346,461	35,840,442	40,304,266
deduction of depositary receipts bought back	30.56	29.29	30.13
Net asset value – € per depositary receipt (IFRS)			
Net asset value – € per depositary receipt (IFRS)  Adjusted net asset value - € per depositary receipt	34.66	33.81	33.90

<sup>\*</sup> This part of the statement contains additional information which is not part of the IFRS balance sheet and not obligatory under IFRS.

# EUROCOMMERCIAL SHOPPING CENTRES

CONCOLIDATED CACH ELOW CTATEMENT		
CONSOLIDATED CASH FLOW STATEMENT For the first quarter ended (€ '000)	30-09-2010	30-09-2009
Cash flow from operating activities Profit after taxation	6,503	5,247
Adjustments:		
Decrease in receivables	(3,232)	(2,449)
Decrease in creditors Interest income	5,500 (26)	4,453
Interest income Interest expenses	(26) 10,882	(6) 10,319
Movement stock options	243	247
Derivative financial instruments	11,360	8,798
Deferred tax Other movements	(135) 864	453 195
Other movements		
Cash flow from operations	31,959	27,257
Derivative financial instruments	(172)	(747)
Borrowing costs	(465)	(637)
Interest paid	(10,208)	(9,836)
Interest received	26 	6 
Oach floor from town the most fill a	21,140	16,043
Cash flow from investing activities Capital expenditure	(14,688)	(4,118)
Additions to tangible fixed assets	(139)	(60)
-		
Cash flow from financing activities	(14,827)	(4,178)
Borrowings added	3,969	42,129
Repayment of borrowings	(48,251)	(49,345)
Stock options exercised	1,117	0
Decrease in non-current creditors	(134)	(304)
	(43,299)	(7,520)
Net cash flow	(36,986)	4,345
Currency differences on cash and deposits	(44)	384
Decrease/increase in cash and deposits	(37,030)	4,729
Cash and deposits at beginning of the period	116,218	7,827
Cash and deposits at the end of the period	79,188	12,556
Geographic spread (%)		
France	36	37
Italy Sweden	39 25	40 23
Sweden		23
	100	100
Net property income by country (€ '000)	44 MA4	10.100
France	11,594 12,919	10,160 11,889
Italy Sweden	7,083	6,562
The Netherlands	0	89
	21 506	28,700
	31,596	∠0,700



#### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

The movements in shareholders' equity in the first quarter ended 30 September 2010 were:

(€ '000)	Issued share capital	Share premium reserve	Other reserves	Undistributed income	Total
30-06-2010	202,167	399,905	518,511	93,740	1,214,323
Profit for the period	,	,	,	6,503	6,503
Other comprehensive income			10,664	•	10,664
Total comprehensive income			10,664	6,503	17,167
Stock options exercised			1,117	•	1,117
Stock options granted		243	,		243
30-09-2010	202,167	400,148	530,292	100,243	1,232,850
	=====	=====	=====	=====	=======

The movements in shareholders' equity in the previous first quarter ended 30 September 2009 were:

(€ '000)	Issued share capital	Share premium reserve	Other reserves	Undistributed income	Total
30-06-2009 Profit for the period	179,859	324,782	709,144	(180,705) 5,247	1,033,080 5,247
Other comprehensive income			11,281		11,281
Total comprehensive income			11,281	5,247	16,528
Stock options granted		246			246
30-09-2009	179,859	325,028	720,425	(175,458)	1,049,854
	=====	=====	=====	======	=======

The accounting principles applied are the same as those applied for the 2009/2010 annual financial statements.

The figures in this press release have not been audited by an external auditor.